

SharePoint Deployment Planning Services Software Assurance Benefits Overview

Understanding SA Benefits

What is Software Assurance? Microsoft® [Software Assurance](#) for Volume Licensing (SA) helps maximize your customers' technology investments. When customers purchase Software Assurance, they gain access to a comprehensive set of benefits, which can include maintenance, technical support, deployment assistance, and training. The types and levels of benefits they receive vary depending on their licensing program, which products they purchase, how many licenses they have, and how much they spend.

Packaged Services – Packaged Services, such as SharePoint Deployment Planning Services (SDPS), is a Software Assurance benefit that offers customers pre-defined service engagements with qualified Microsoft Partners or Microsoft Consulting Services (MCS) through entitlements based upon specified Office Application Pool and Server Pool licenses. These benefits remove barriers to the adoption or upgrading of Microsoft Office SharePoint Server 2007 by giving customers the services of an experienced partner who can guide the customer through planning SharePoint Server deployments.

Who is eligible for these benefits? Customers under Enterprise Agreement, Enterprise Agreement Subscription, Select SAM (Software Assurance Membership) and Open Value or Open Value Subscription (with SA) Enrollments are eligible to receive these benefits.

How are eligible benefits calculated? The number of Packaged Services days to which the customer is entitled is based on the sum of (1) a number of days based on the number of qualifying Application Pool licenses with SA plus (2) a number of days based on the Core CAL suites and Enterprise CAL suites in the Server Pool.

Customers receive one point for each qualifying license for Office and other qualifying desktop applications (such as Visio, Project, or SharePoint Designer) in the Application Pool to determine their Application Pool entitlement. Customers receive one point for each Core CAL suite (a suite of CALs for Windows, Exchange, SharePoint and System Management Server servers) for which they purchase SA, and two points for each license for the Enterprise CAL suite (which includes the Core CAL suite and CALs for eight additional Microsoft servers or services). Points are awarded on the basis of the number of licenses purchased over the term of a volume agreement. Additional purchases that cause the license count to cross an entitlement threshold will add additional Packaged Services days to the entitlement.

How does the benefit translate into deployment planning engagement offerings? The engagement offering is defined based on the service type and engagement length covered by a customer's voucher – please note that vouchers do not cover number of hours or cash value ('unused' days cannot be "banked"). Additional entitlement features include:

- Customers can **convert** Training Voucher days into Packaged Services days on a **3:1 basis**, at any time and with no limit.
- Customers can create **multiple vouchers**, spending available Packaged Service days on qualifying services
- Customers with **30,000 or more** Office applications under SA receive **additional** days
- Customers may work with any qualified provider for the service they've selected, but are limited to a **single provider per voucher / engagement**

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IW Application Points	Days	CAL Suite Points	Days
200-499	1	200-3,999	1
500-1,999	3	4,000-9,999	3
2,000-3,999	5	10,000 – 99,999	5
4,000 – 29,999	10	100,000 – 299,999	7
30,000 – 49,999	15	300,000 – 599,999	10
50,000 – 99,999	20	600,000 +	12
100,000 – 199,999	30		
200,000 – 399,999	40		
400,000 – 599,999	50		
600,000 +	75		

Sample Point/Day Calculations	
Office Suites and individual applications like Project (Standard and Professional), Visio (Standard and Professional), and SharePoint Designer each count as one point.	Core CAL Suite SA = 1 point Enterprise CAL Suite SA = 2 points
<p>Example:</p> <p>EA Enrollment with:</p> <p>3500 Office Pro Plus</p> <p><u>+600 Visio Standard</u></p> <p>4100 IW Applications = 10 days</p>	<p>Example:</p> <p>EA Enrollment with:</p> <p>2000 ECAL Suite</p> <p><u>x 2 points each</u></p> <p>4000 CAL Suite points = 3 days</p>

The total Packaged Services entitlement for this sample calculation is 13 days (10 Days + 3 Days).

To learn more about Software Assurance visit <http://www.microsoft.com/licensing/sa/default.aspx>.